AUTODESK UNIVERSITY

Busting the Top Myths on the Transition to Named User

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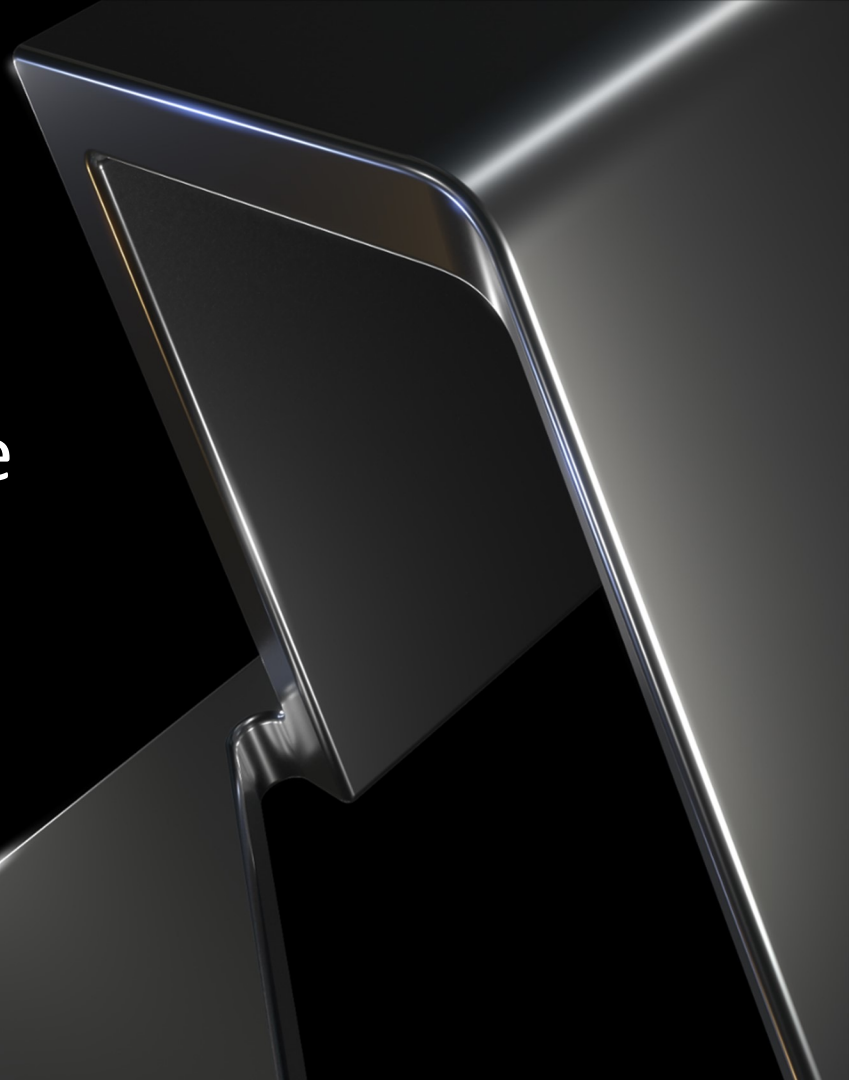
Senior Marketing Specialist



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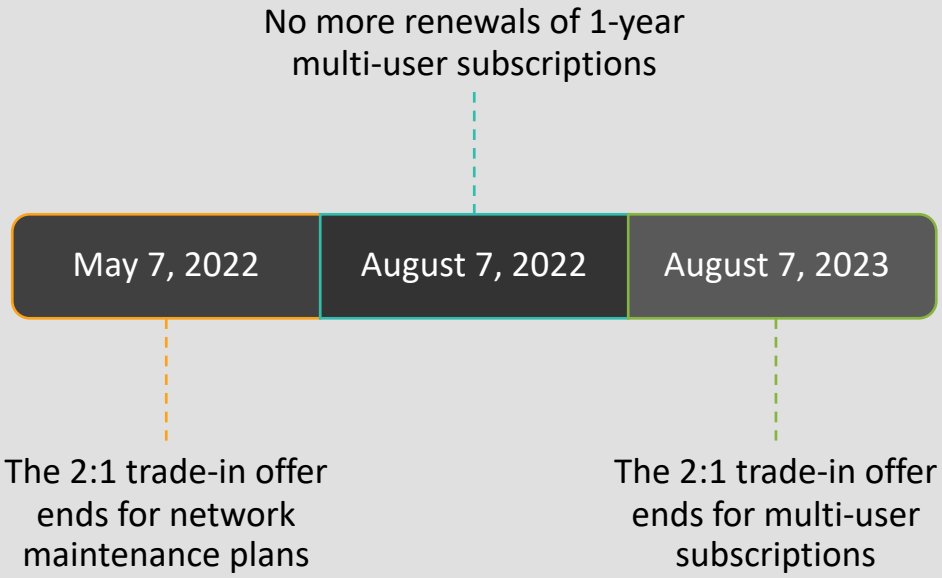
Agenda

- Recap of multi-user trade-in offer
- Top myths to bust
  1. I can’t switch license type without being in the office and don’t want to re-install
  2. I’m going to lose my previous version access
  3. I must add and assign all users manually
  4. My users are going to start getting Autodesk emails that will confuse them
  5. My users must sign in every day and stay online to use the software
  6. The reports you’re giving me aren’t useful
- Resources & next steps

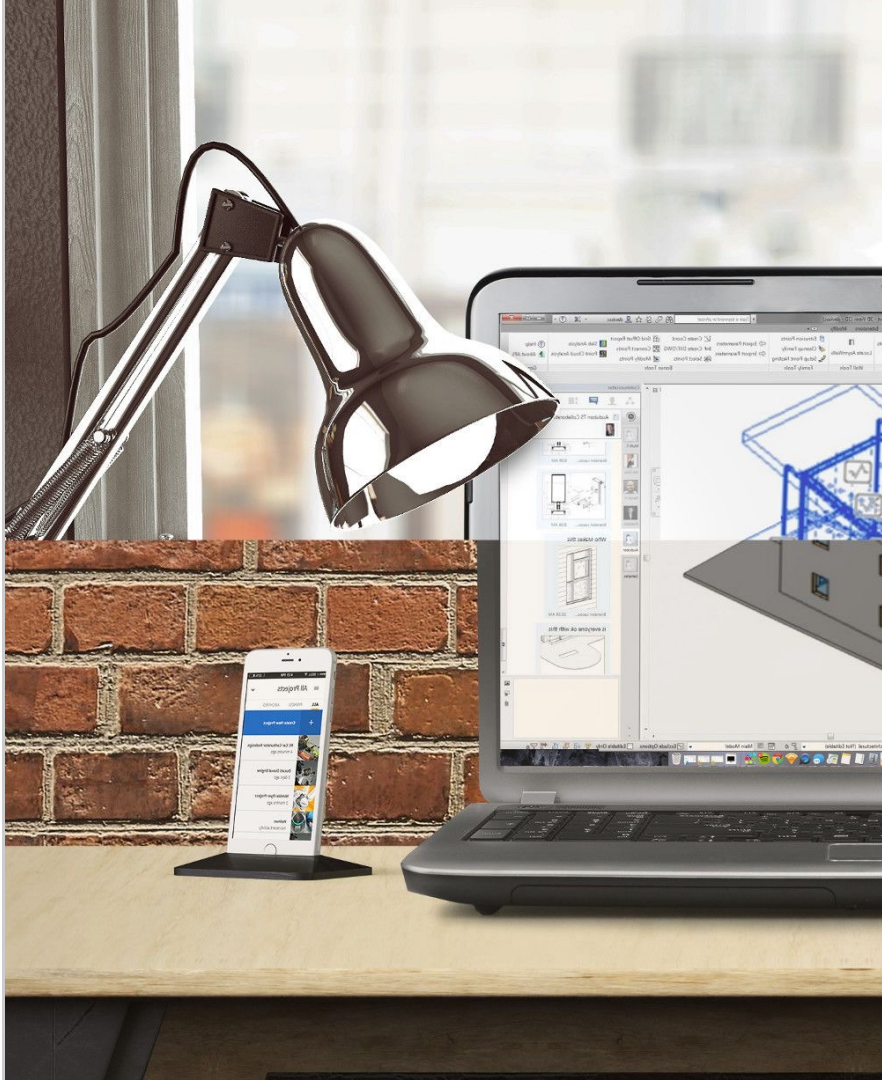
Key Dates


No more renewals of 1-year multi-user subscriptions
May 7, 2022
August 7, 2022
August 7, 2023
The 2:1 trade-in offer ends for network maintenance plans
The 2:1 trade-in offer ends for multi-user subscriptions

Myth 1: I can’t switch license types without being in the office and don’t want to re-install.

Change license type easily

- Manual or automated
- Can be done remotely or in the office
- Reinstall is not needed (even for Suites → Collection)

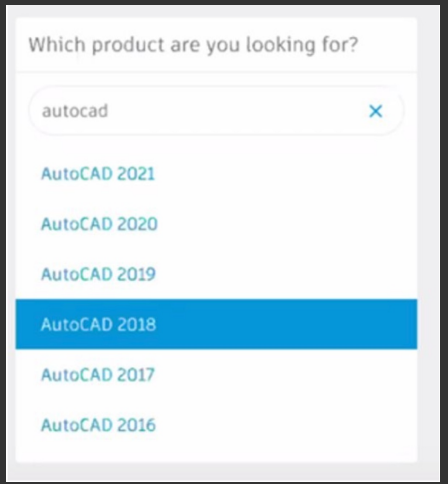


Myth 2: I’m going to lose my previous version access.

Access up to 5 previous versions

- You can access up to 5 previous versions of your product automatically via AVA.
  - When a new version is released, that becomes the current version, and the oldest version becomes unsupported
  - Remember, Autodesk products have different release days

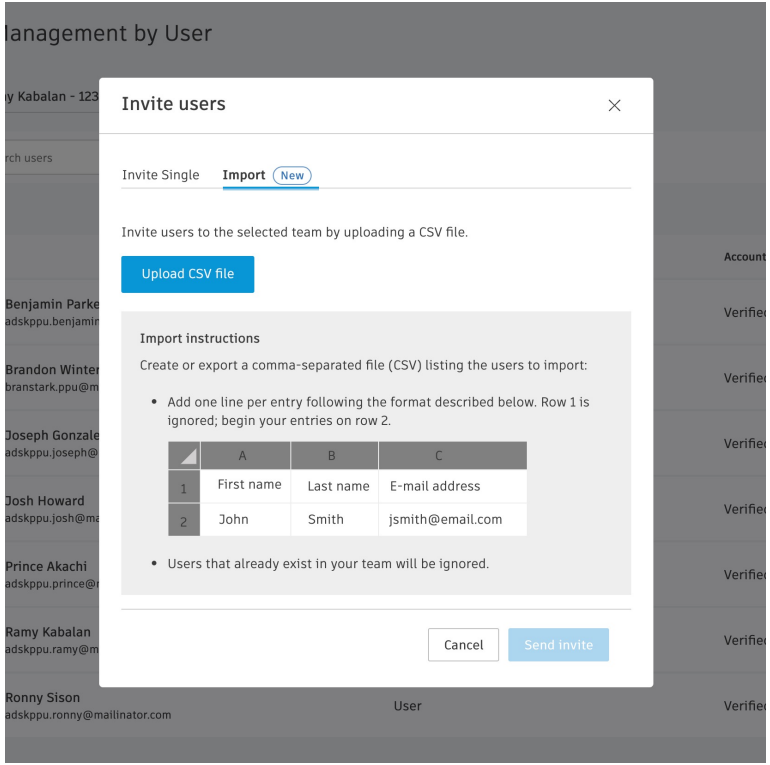
2021	2020	2019	2018	2017	2016	2015



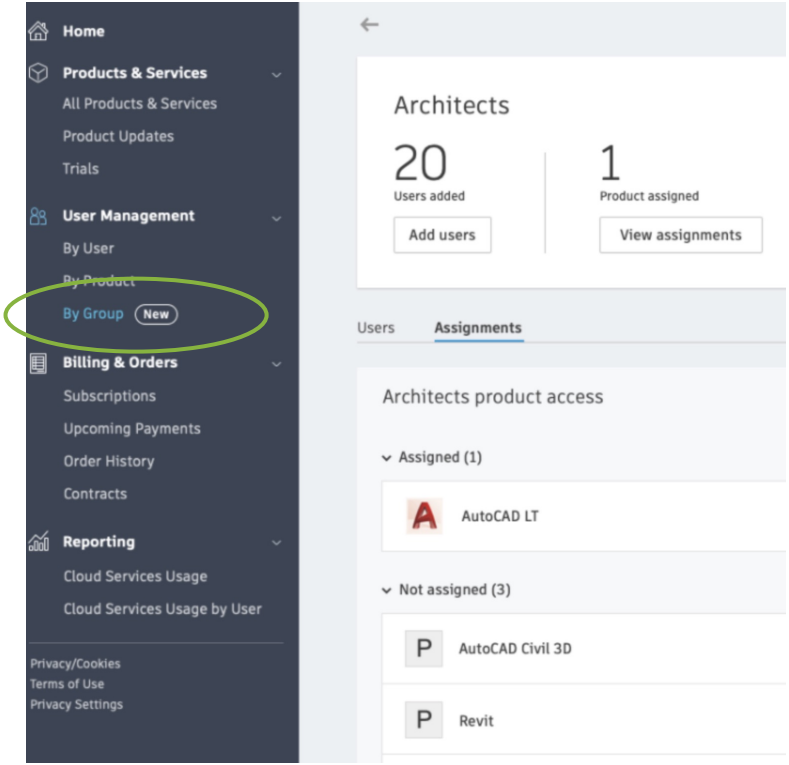
Myth 3: I must add and assign all my users manually.

User management features in Standard plan

Pro tip: Start adding your users NOW – don't wait until 30-day transition period



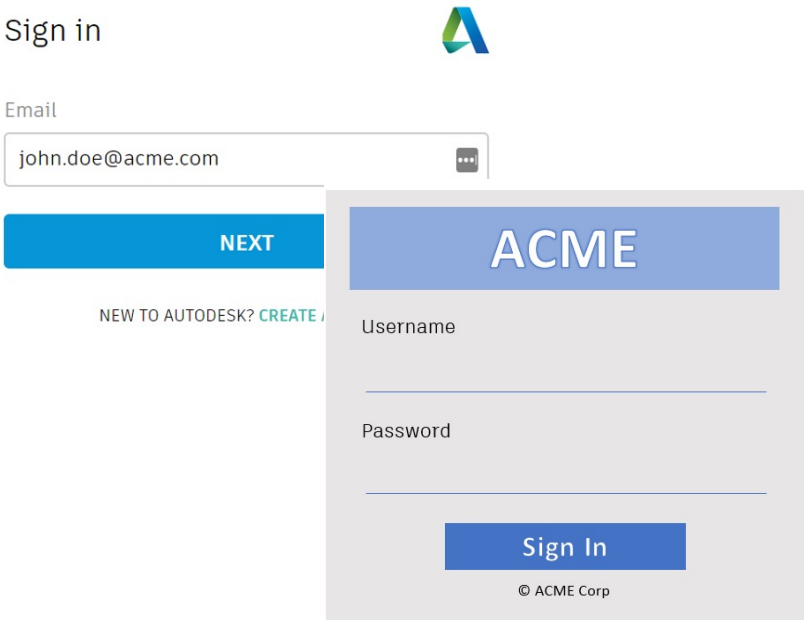
Bulk import & assign



NEW: Groups

User management features in Premium plan

Further automate user management



User creation via single sign-on

Coming Soon: Active Directory Group Sync

Myth 4: My users are going to start getting Autodesk emails that will confuse them.

Users will only be notified of new information

New account creation

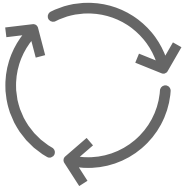
New product assigned to them

Users can choose to receive educational emails or not

Myth 5: My users must sign in every day and stay online to use the software.

Users stay signed in and can work offline

Optimized to keep users up and running



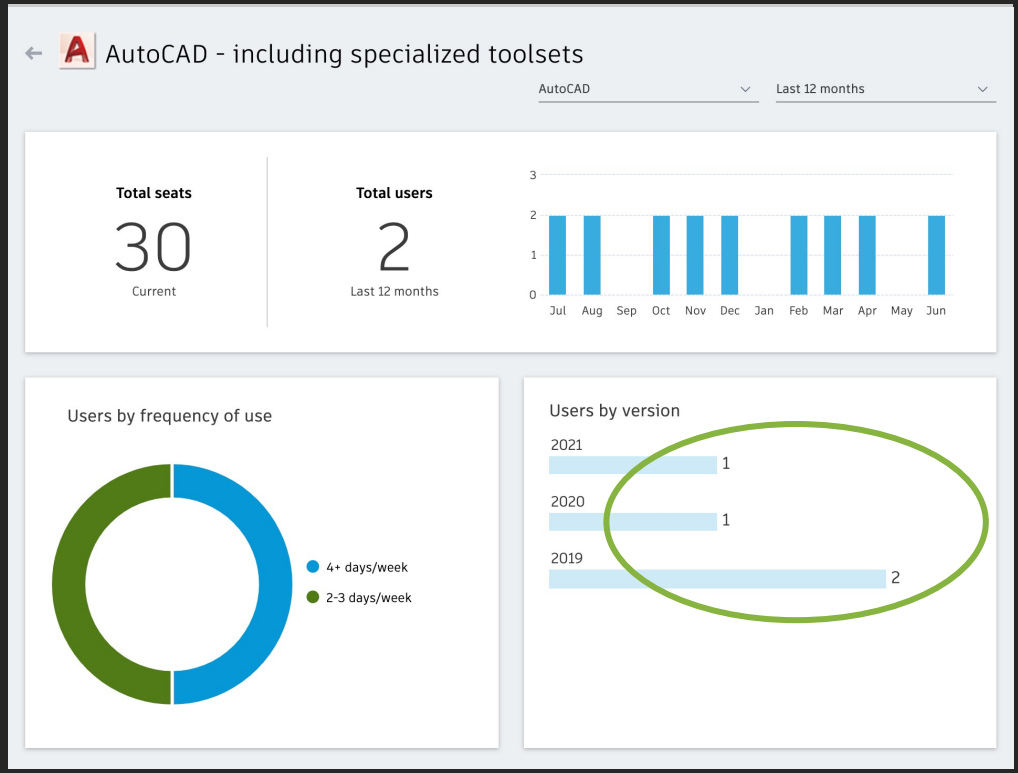
Sign in details are cached for 15 days, even if the users open and close the product

Users can work offline for up to 30 days for single-user subscription (Flex is only 24 hours)

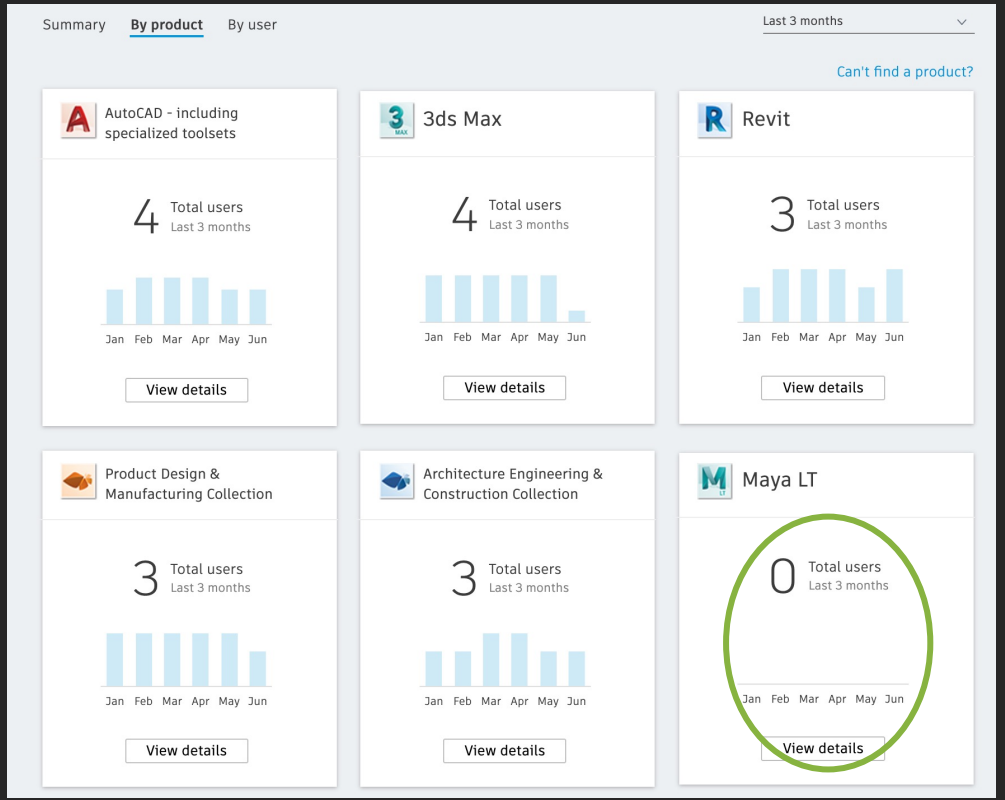
If some users need more than 30 days, talk to your Autodesk rep or partner about alternatives

Myth 6: The reporting you're giving me isn't helpful.

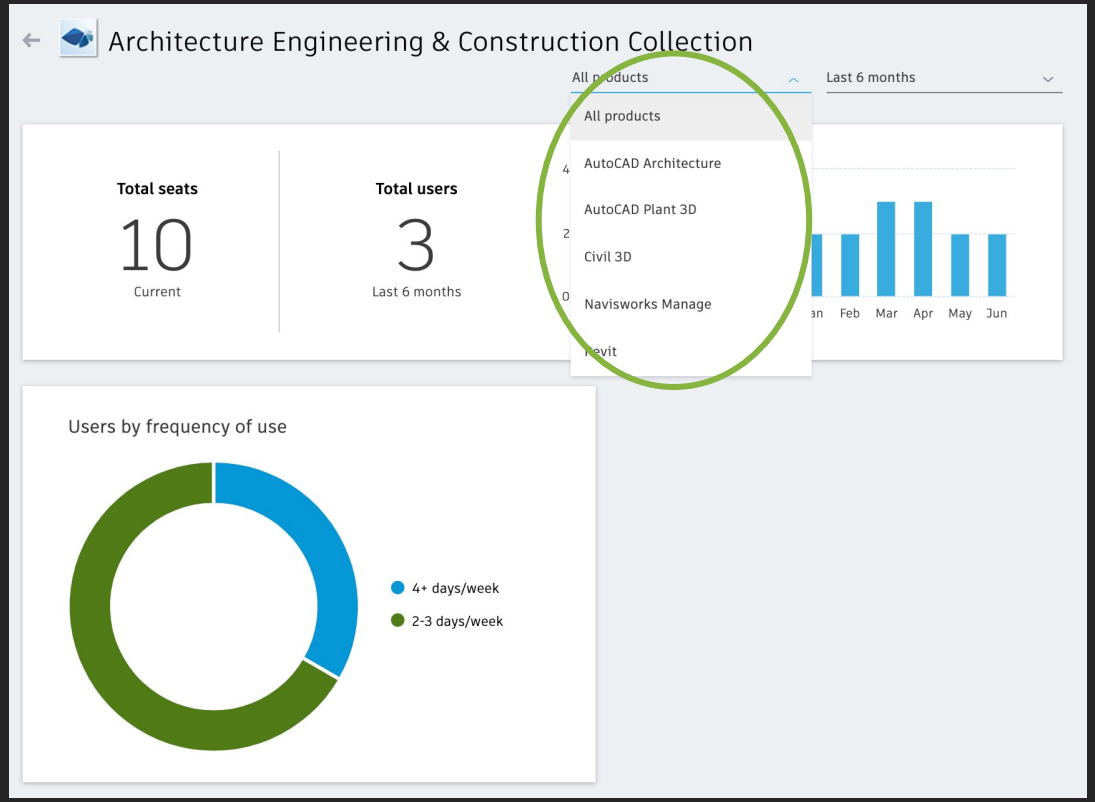
OLD PRODUCT VERSION



LOW USAGE: 0-1 DAYS

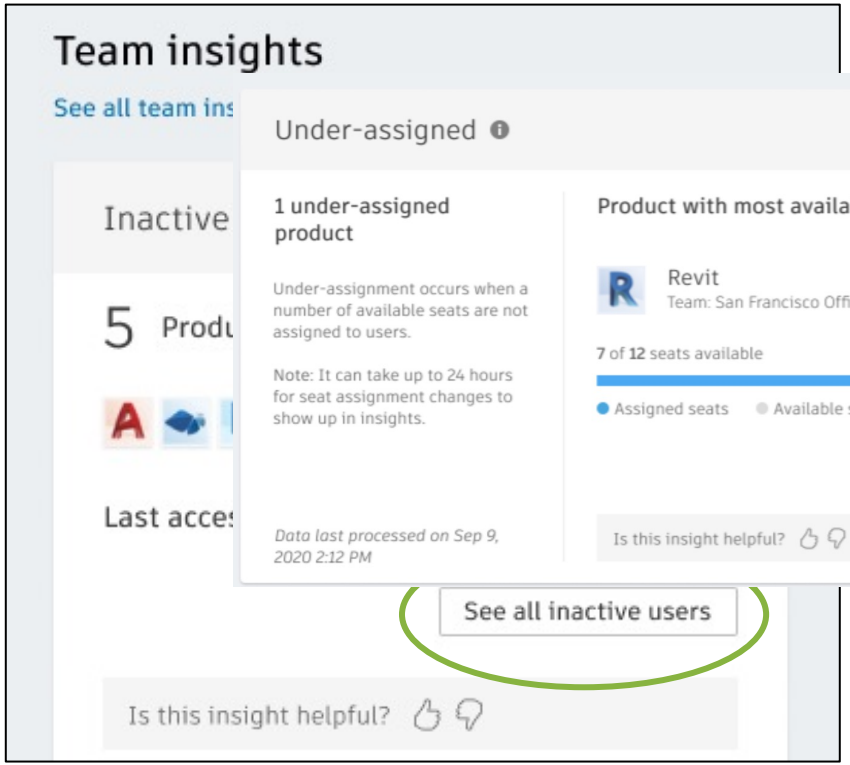


UNDER-UTILIZED INDUSTRY COLLECTION

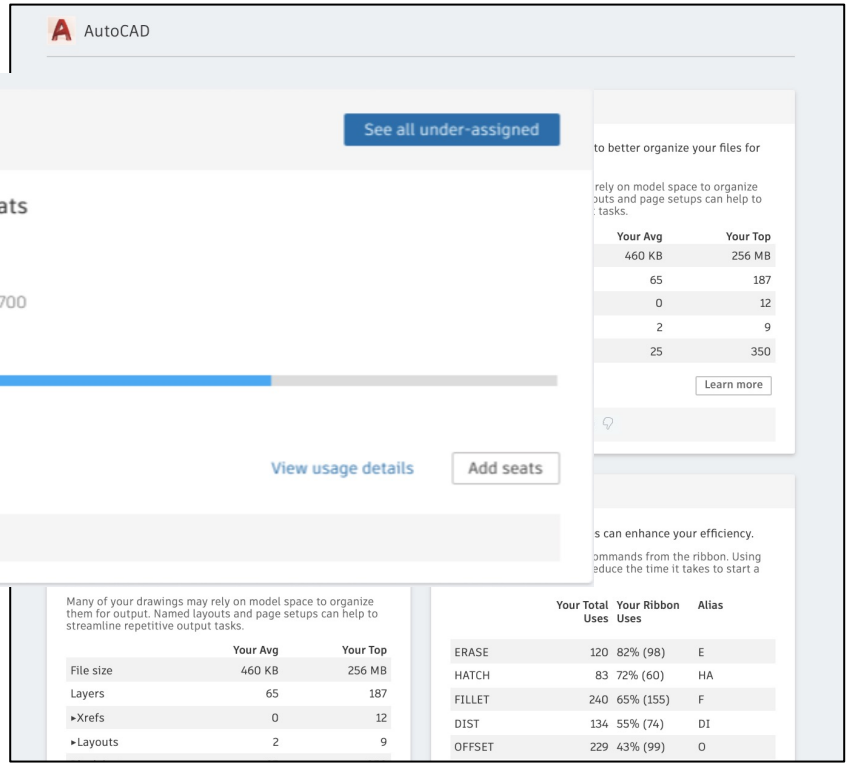


Act on insights for admins and users

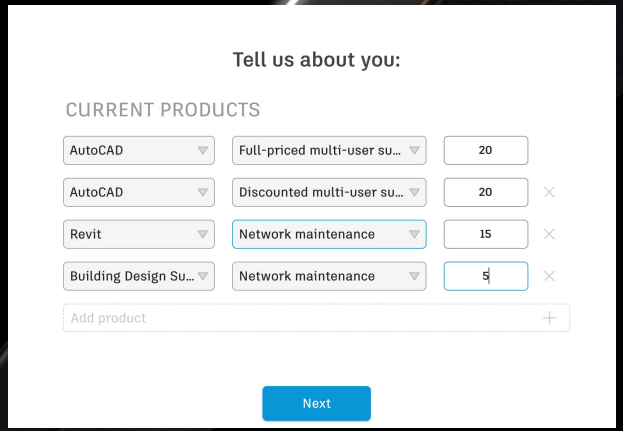
Intelligence on top of the data



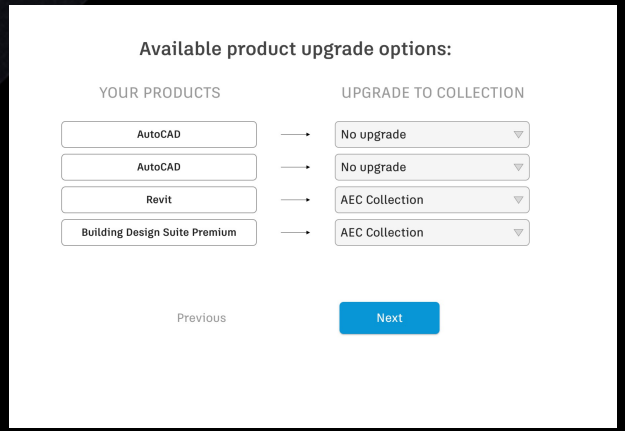
Team insights for admins



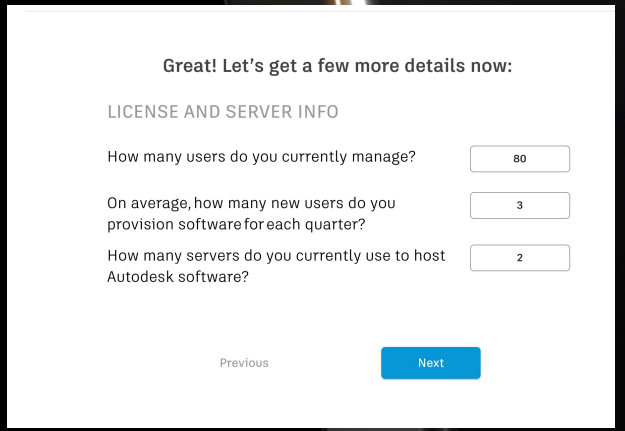
Personal insights for AutoCAD users



1: Enter your products



2: Choose to upgrade



3: Answer a few more details

Autodesk.com/named-user-roi

< Standard plan

Premium plan

SAVE

$ 10265 + 100:30 Hrs

PER QUARTER*

Estimated cost savings*

Licenses	$ 9900.00
Servers	$ 365.50

Estimated time savings*

User uptime	4:00 Hrs
User productivity	96:00 Hrs
User onboarding	0:30 Hrs

Current products, plan, and price

PRODUCT	CURRENT PLAN	QUANTITY	PRICE	TOTAL
AutoCAD	Full-priced multi-user subscription	20	$ 2820.00	$ 56400
AutoCAD	Discounted multi-user subscription	20	$ 650.00	$ 13000
Revit	Network maintenance	15	$ 1405.00	$ 21075
Building Design Suite Premium	Network maintenance	5	$ 1705.00	$ 8525
Products total		60		$ 99000
Additional costs				
Usage reporting tool				$ 2000
Total current costs				$ 101000

New products, plan, and price

UPGRADES	QUANTITY	PRICE	TOTAL
AutoCAD	40	$ 1410.00	$ 56400
AutoCAD	40	$ 342.50	$ 13700
AEC Collection	30	$ 745.00	$ 22350
AEC Collection	10	$ 745.00	$ 7450
Standard plan total	120		$ 99900
Upgrade to Premium for an additional $300 per subscription			+ $ 36000
Premium plan total			$ 135900

Additional resources

- Autodesk.com/transition-to-named-user
- Autodesk.com/foursteps
- Autodesk.com/subscription-changes-forum

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