

Busting the Top Myths on the Transition to Named User

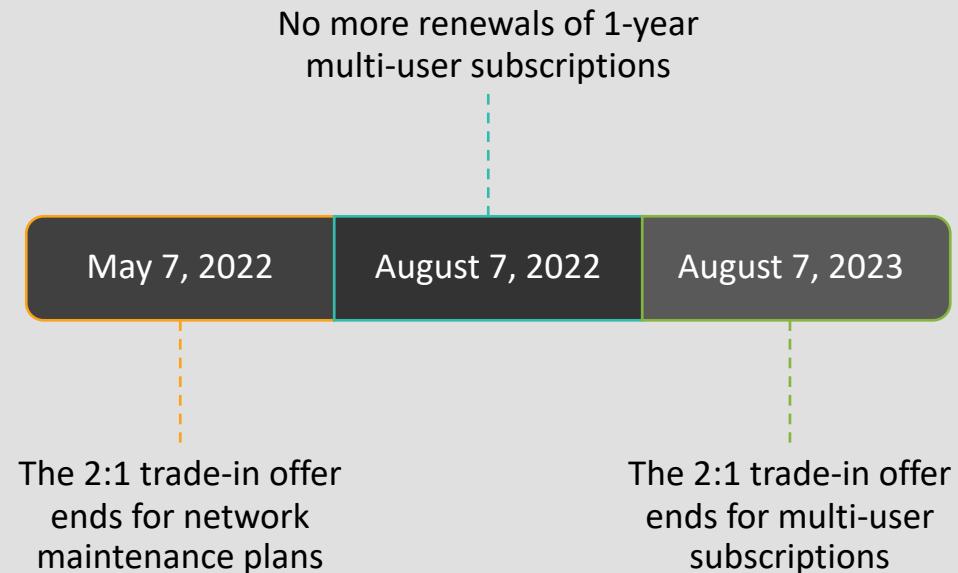
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Agenda

- Recap of multi-user trade-in offer
- Top myths to bust
 1. I can't switch license type without being in the office and don't want to re-install
 2. I'm going to lose my previous version access
 3. I must add and assign all users manually
 4. My users are going to start getting Autodesk emails that will confuse them
 5. My users must sign in every day and stay online to use the software
 6. The reports you're giving me aren't useful
- Resources & next steps

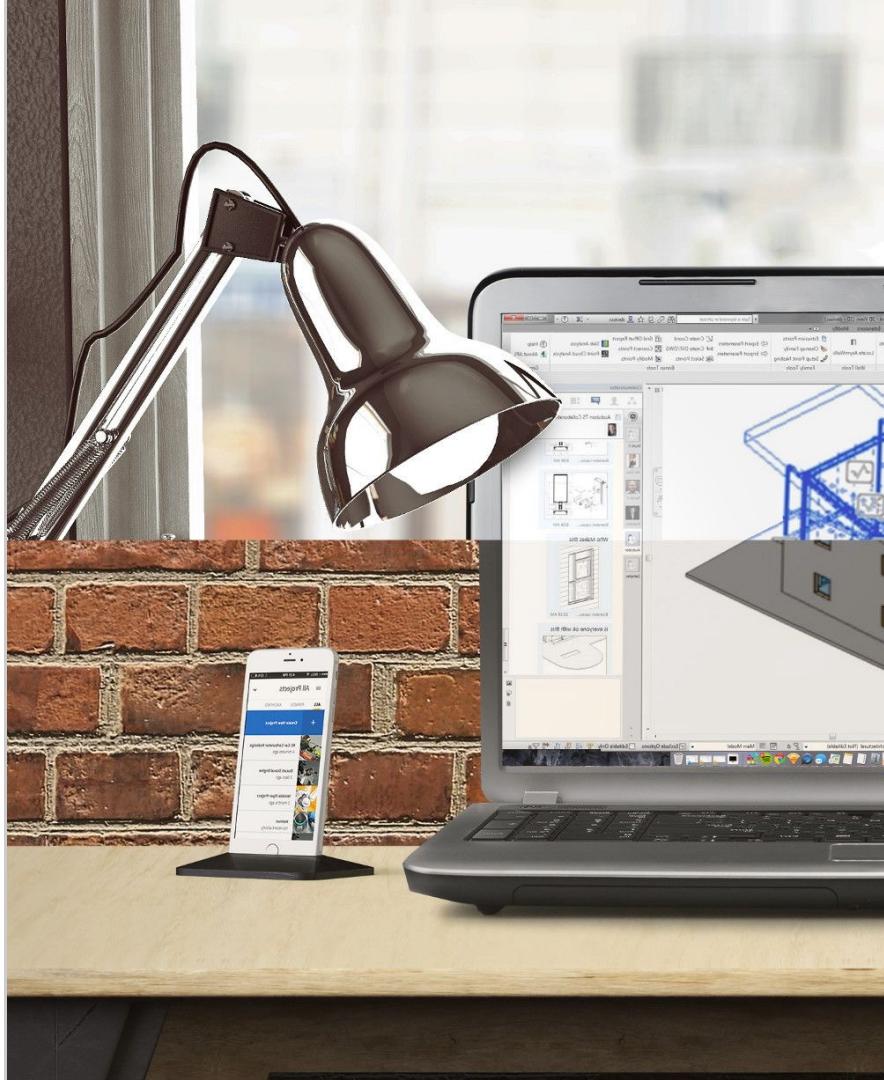
Key Dates



Myth 1: I can't switch license types without being in the office and don't want to re-install.

Change license type easily

- Manual or automated
- Can be done remotely or in the office
- Reinstall is not needed (even for Suites → Collection)



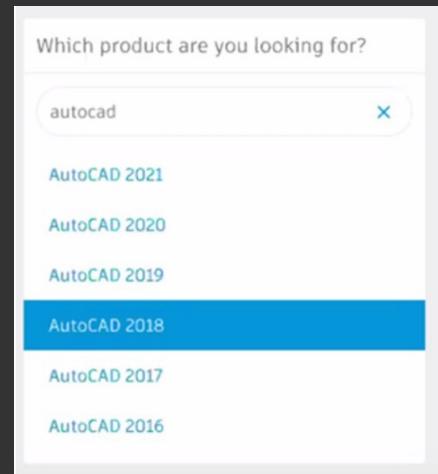


Myth 2: I'm going to lose my previous version access.

Access up to 5 previous versions

- You can access up to 5 previous versions of your product automatically via AVA.
 - When a new version is released, that becomes the current version, and the oldest version becomes unsupported
 - Remember, Autodesk products have different release days

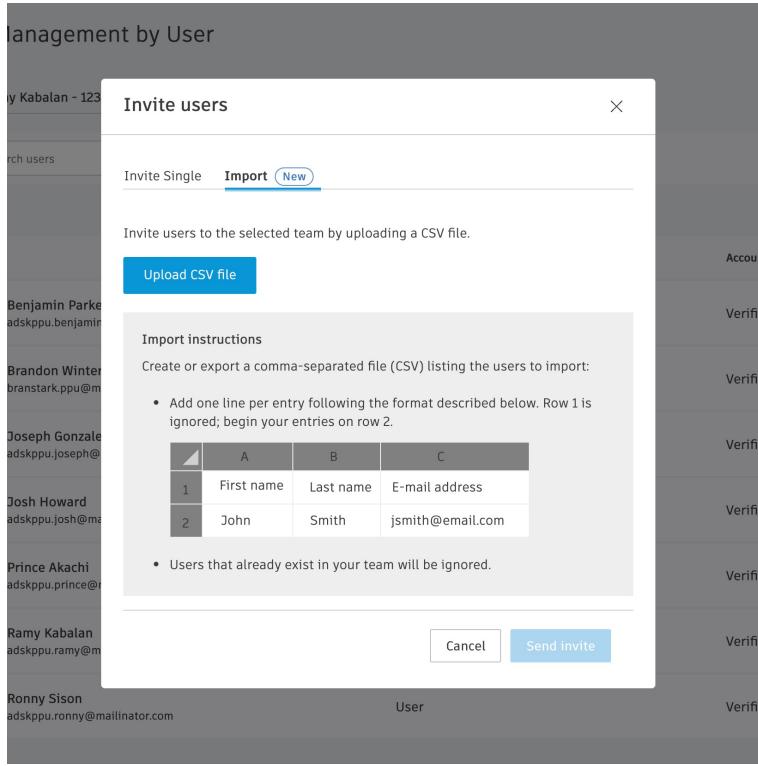
2021 2020 2019 2018 2017 2016 2015



Myth 3: I must add and assign all my users manually.

User management features in Standard plan

Pro tip: Start adding your users NOW – don't wait until 30-day transition period



Management by User

Invite users

Invite Single Import (New)

Invite users to the selected team by uploading a CSV file.

Upload CSV file

Import instructions

Create or export a comma-separated file (CSV) listing the users to import:

- Add one line per entry following the format described below. Row 1 is ignored; begin your entries on row 2.

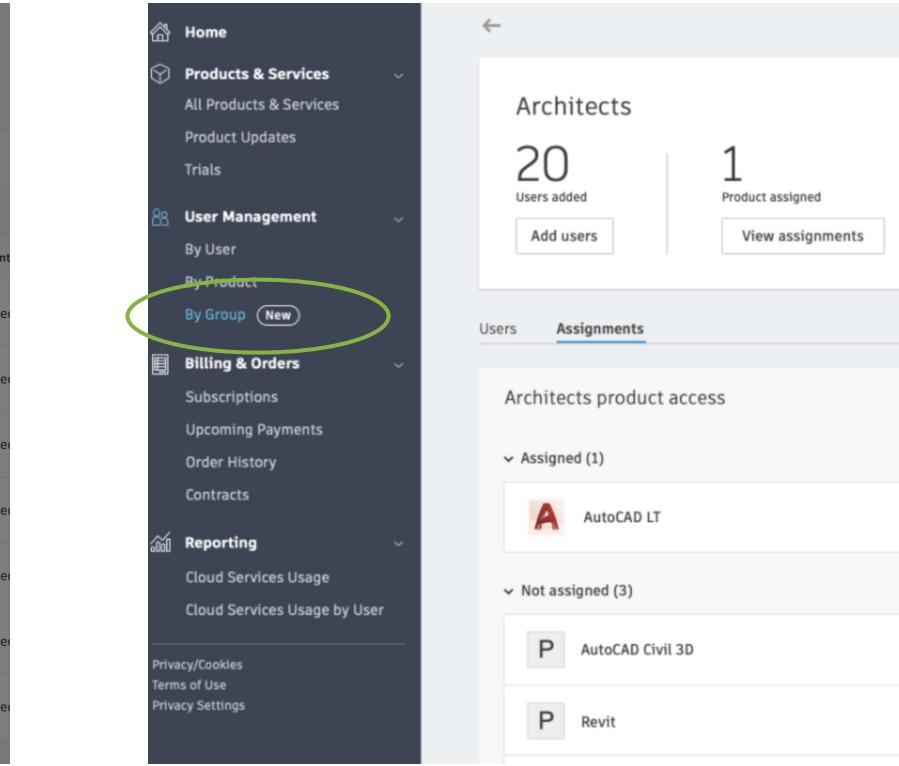
	A	B	C
1	First name	Last name	E-mail address
2	John	Smith	jsmith@email.com

- Users that already exist in your team will be ignored.

Cancel Send invite

User

Bulk import & assign



Home

Products & Services

All Products & Services

Product Updates

Trials

User Management

By User

By Product

By Group (New)

Billing & Orders

Subscriptions

Upcoming Payments

Order History

Contracts

Reporting

Cloud Services Usage

Cloud Services Usage by User

Privacy/Cookies

Terms of Use

Privacy Settings

Architects

20 Users added

1 Product assigned

Add users

View assignments

Users Assignments

Architects product access

Assigned (1)

A AutoCAD LT

Not assigned (3)

P AutoCAD Civil 3D

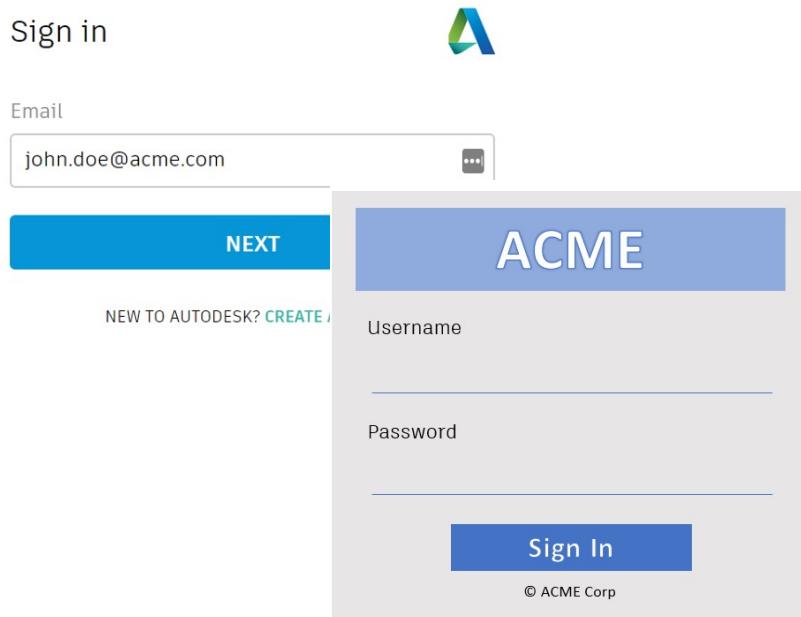
P Revit

NEW: Groups

User management features in Premium plan

Further automate user management

Sign in



User creation via single sign-on



Coming Soon: Active Directory Group Sync

Myth 4: My users are going to start getting Autodesk emails that will confuse them.

Users will only be notified of new information



New account creation



New product assigned
to them



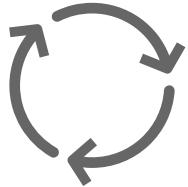
Users can choose to
receive educational
emails or not



Myth 5: My users must sign in every day and stay online to use the software.

Users stay signed in and can work offline

Optimized to keep users up and running



Sign in details are cached for 15 days, even if the users open and close the product



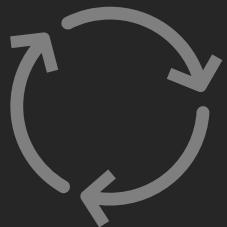
Users can work offline for up to 30 days for single-user subscription (Flex is only 24 hours)



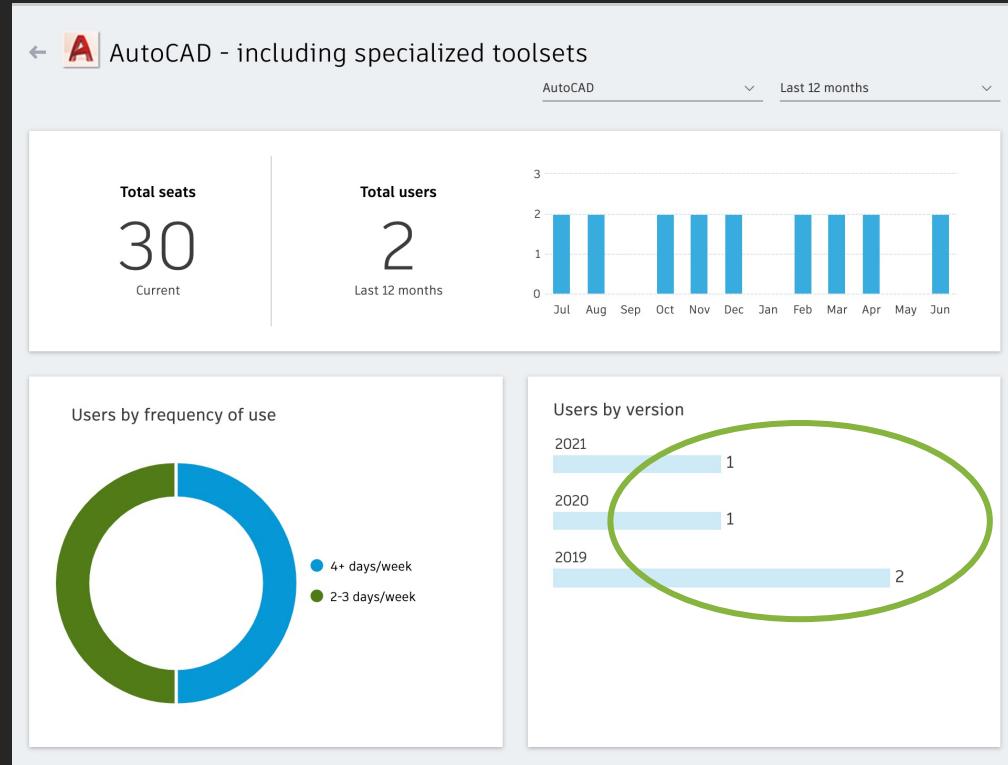
If some users need more than 30 days, talk to your Autodesk rep or partner about alternatives



Myth 6: The reporting you're giving me isn't helpful.

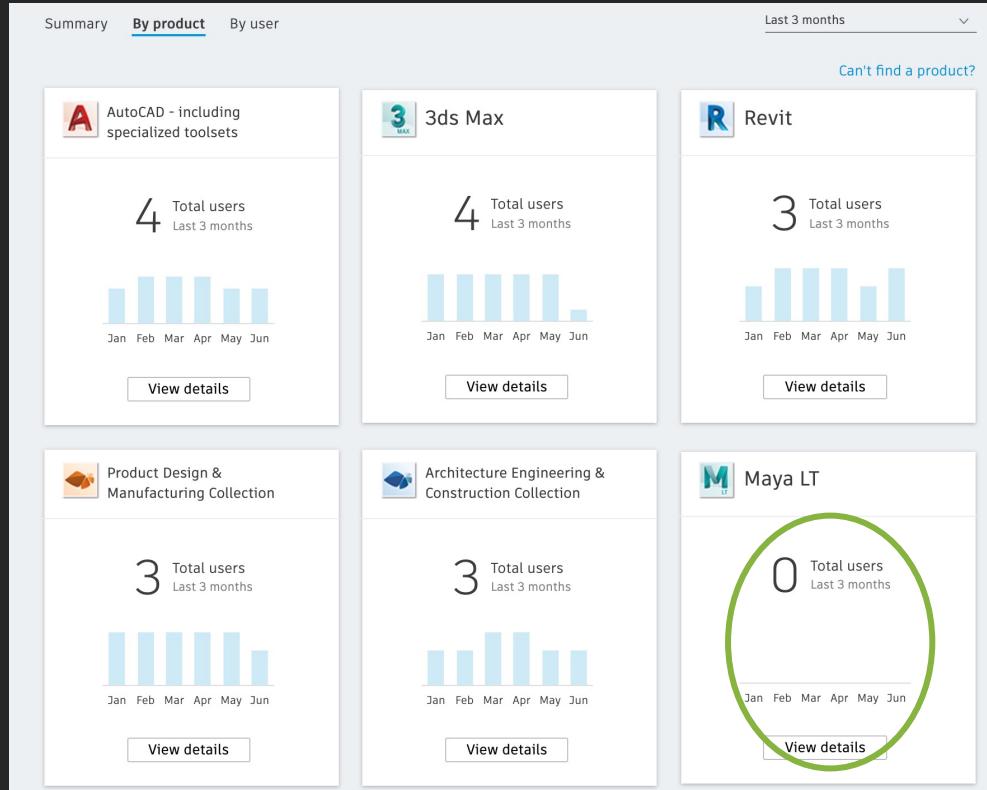


OLD PRODUCT
VERSION

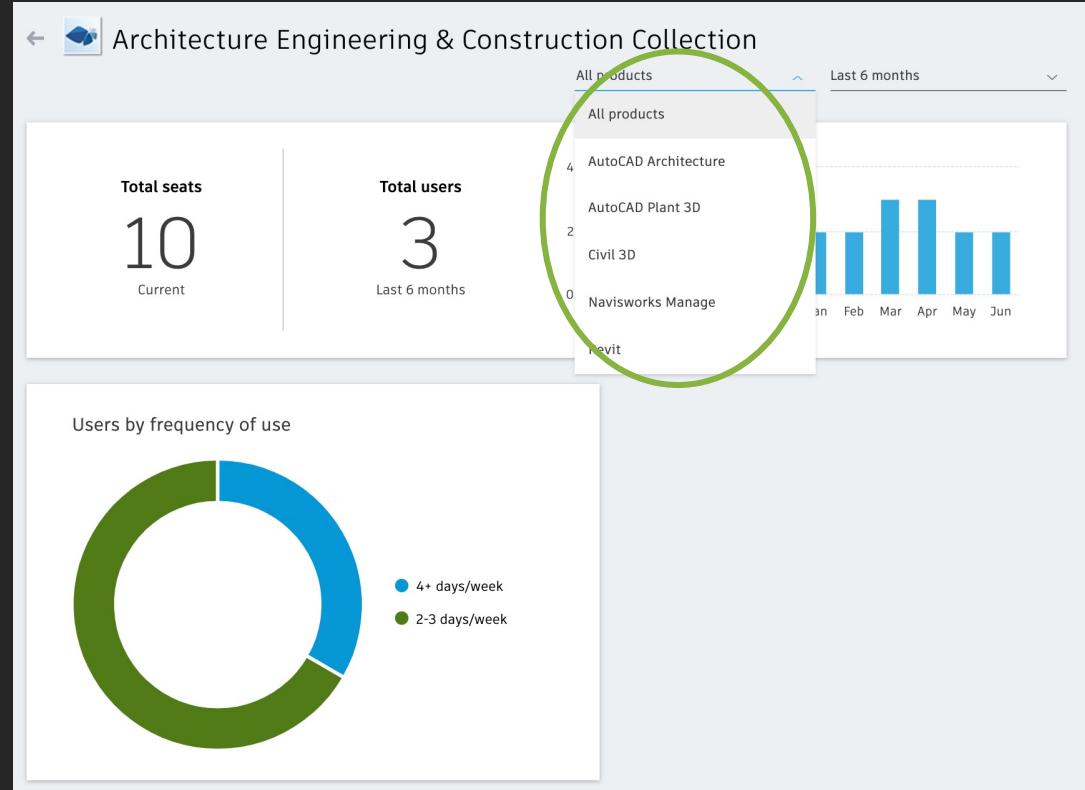




LOW USAGE: 0-1 DAYS



UNDER-UTILIZED INDUSTRY COLLECTION



Act on insights for admins and users

Intelligence on top of the data

Team insights

See all team insights

Under-assigned 1 under-assigned product

Inactive 5 Products

Last accessed

Data last processed on Sep 9, 2020 2:12 PM

Is this insight helpful? See all inactive users

Is this insight helpful? See all under-assigned

Under-assignment occurs when a number of available seats are not assigned to users.

Note: It can take up to 24 hours for seat assignment changes to show up in insights.

Is this insight helpful? View usage details Add seats

Product with most available seats

Revit
Team: San Francisco Office - 469700

7 of 12 seats available

Assigned seats Available seats

Many of your drawings may rely on model space to organize them for output. Named layouts and page setups can help to streamline repetitive output tasks.

	Your Avg	Your Top
File size	460 KB	256 MB
Layers	65	187
►Xrefs	0	12
►Layouts	2	9

to better organize your files for

rely on model space to organize outputs and page setups can help to tasks.

Your Avg	Your Top
460 KB	256 MB
65	187
0	12
2	9
25	350

Learn more

Is this insight helpful? See all under-assigned

Personal insights for AutoCAD users

AutoCAD

Many of your drawings may rely on model space to organize them for output. Named layouts and page setups can help to streamline repetitive output tasks.

	Your Total	Your Ribbon	Alias
Uses	Uses	Uses	Uses
ERASE	120	82% (98)	E
HATCH	83	72% (60)	HA
FILLET	240	65% (155)	F
DIST	134	55% (74)	DI
OFFSET	229	43% (99)	O

Team insights for admins

Personal insights for AutoCAD users

Tell us about you:

CURRENT PRODUCTS

AutoCAD	Full-priced multi-user su...	20
AutoCAD	Discounted multi-user su...	20
Revit	Network maintenance	15
Building Design Su...	Network maintenance	5

[Add product](#) [+](#)

[Next](#)

Available product upgrade options:

YOUR PRODUCTS

AutoCAD	→	No upgrade
AutoCAD	→	No upgrade
Revit	→	AEC Collection
Building Design Suite Premium	→	AEC Collection

UPGRADE TO COLLECTION

[Previous](#)

[Next](#)

Great! Let's get a few more details now:

LICENSE AND SERVER INFO

How many users do you currently manage?

80

On average, how many new users do you provision software for each quarter?

3

How many servers do you currently use to host Autodesk software?

2

[Previous](#)

[Next](#)

1: Enter your products

2: Choose to upgrade

3: Answer a few more details

Autodesk.com/named-user-roi

Standard plan

Premium plan

SAVE

\$10265 + 100:30 Hrs

PER QUARTER*

Estimated cost savings*

Licenses	\$ 9900.00
Servers	\$ 365.50



Estimated time savings*

User uptime	4:00 Hrs
User productivity	96:00 Hrs
User onboarding	0:30 Hrs



Current products, plan, and price

PRODUCT	CURRENT PLAN	QUANTITY	PRICE	TOTAL
AutoCAD	Full-priced multi-user subscription	20	\$ 2820.00	\$ 56400
AutoCAD	Discounted multi-user subscription	20	\$ 650.00	\$ 13000
Revit	Network maintenance	15	\$ 1405.00	\$ 21075
Building Design Suite Premium	Network maintenance	5	\$ 1705.00	\$ 8525
Products total		60	\$ 99000	
Additional costs				
Usage reporting tool			\$ 2000	
Total current costs			\$ 101000	

New products, plan, and price

UPGRADES	QUANTITY	PRICE	TOTAL
AutoCAD	40	\$ 1410.00	\$ 56400
AutoCAD	40	\$ 342.50	\$ 13700
AEC Collection	30	\$ 745.00	\$ 22350
AEC Collection	10	\$ 745.00	\$ 7450
Standard plan total		120	\$ 99900
Upgrade to Premium for an additional \$300 per subscription			+ \$ 36000
Premium plan total			\$ 135900

Additional resources

- Autodesk.com/transition-to-named-user
- Autodesk.com/foursteps
- Autodesk.com/subscription-changes-forum





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